

Definitive Business Solutions, Inc.

SMART Performance & Risk Management™



About Definitive

Since 2003, Definitive Business Solutions has helped clients improve performance and manage risk by delivering proven and integrated solutions for governing information technology, formulating and executing business strategy, and complying with Federal statutes and regulations. Definitive is headquartered in Reston, Virginia, and has satellite offices in Atlanta, Georgia; Baton Rouge, Louisiana; and Durham, North Carolina.

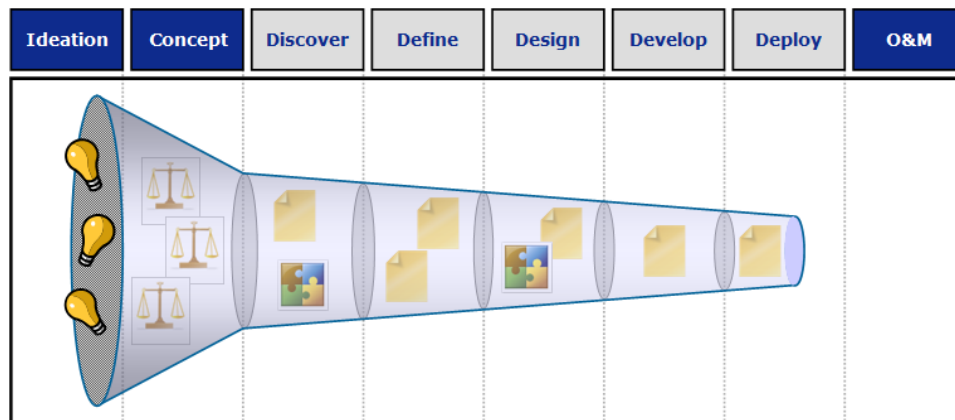
What We Do

A summary of Definitive's consulting solutions is below. Definitive brings its PM Standards (see lower-right) to each consulting engagement as a **no-fee** value-add. These standards are accompanied by templates that promote use of industry best practice, leading to project management consistency and organizational efficiencies.

Governance & Performance Management		Compliance & Risk Management	
Solution Areas	Solutions	Solution Areas	Solutions
Strategy Management	<ul style="list-style-type: none"> Strategy Management Offices Performance Dashboards and Scorecards 	Compliance Management	<ul style="list-style-type: none"> The Definitive "5-R" Compliance Lifecycle Compliance Assessments
Portfolio Management	<ul style="list-style-type: none"> Portfolio Management Offices Integrated Portfolio Management Portfolio Analysis & Selection 	Risk Management	<ul style="list-style-type: none"> Corporate Risk Management Program Supplier Risk Management IT Risk Management
Project Management	<ul style="list-style-type: none"> Program/Project Management Offices Program/Project Leadership 	Vendor Management	<ul style="list-style-type: none"> Best Value Source Selections Independent Verification & Validation

Definitive also offers the **SMARTopics® Governance System** as enabling technology. **SMARTopics®** is an innovative and easy-to-use, web-based portfolio management system for: promoting innovation, speed, and efficiency; improving investment management; executing strategy via projects and programs; and managing performance and risk. **SMARTopics®** is an integral component of the Consulting Solutions and is also now available as a standalone product. Licensing options include an enterprise license (hosted inside your firewall) and a monthly subscription (hosted on our servers).

PM Standards
Portfolio Management <ul style="list-style-type: none"> Business Case Analysis Project Lifecycle Portfolio Analysis and Selection Project Portfolio Governance Project Portfolio Monthly Reporting Resource Management
Program & Project Management <ul style="list-style-type: none"> Change Management Plan Charter Communications Management Plan Cost Estimating Cost Management Plan Lessons Learned Project Management Plan Risk and Issue Management Schedule Management Scope Management Staffing Management Quality Management Plan



Our Industries and Clients

Definitive focuses on highly regulated industries, including: U.S. Government Federal Civilian Agencies, Financial Services, Healthcare, and select State Governments. Some of Definitive's current clients include Fannie Mae, GMAC Financial Services, the State of North Carolina, the U.S. Department of Treasury, U.S. Environmental Protection Agency, the U.S. Department of Education, and the U.S. Government Printing Office.

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GSA Schedules:	MOBIS Schedule: GS-10F-0313T IT-70 Schedule: GS-35F-0072U	State of Incorporation:	Delaware
NAICS Codes:	541330; 541511; 541512; 541611 (primary); 541612; 541613; 541618	DUNS:	17-596-4217